

Employment Law Roundtable: Who is an Independent Contractor? Part 2

Candee Chambers, DirectEmployers Association Dennis P. Duffy, Esq., Kane Russell Coleman Logan P.C. Jay Wang, Esq., Fox Wang & Morgan PC. John C. Fox, Esq., Fox Wang & Morgan PC.



Candee Chambers, SPHR, SHRM-SCP, SR. CAAP

Executive Director
DirectEmployers
candee@directemployers.org



John C. Fox, Esq.

Partner Fox Wang & Morgan P.C. jfox@foxwangmorgan.com



Dennis Duffy, Esq.

Director Kane Russell Coleman Logan P.C. dduffy@krcl.com



Jay J. Wang, Esq.

Partner
Fox Wang & Morgan P.C.
jwang@foxwangmorgan.com



General Considerations

- ☐ Type of test to use depends on employment matter at issue
 - Example:
 - Alaska uses "ABC" test for unemployment insurance coverage, Economic Realities test for wage-hour claims, and statutory test for workers' compensation coverage



New DOL Independent Contractor Test

- ☐ Six factors to consider:
 - Opportunity for profit or loss based on managerial skill
 - Investments in tools by the worker and employer
 - Permanence of the work relationship
 - Nature and degree of control
 - Whether work performed is integral to the business
 - Skill and initiative
- Written agreement, licensing, and 1099 payment not relevant



New DOL Independent Contractor Test

- Warren v. U.S. Dept. of Labor, Case No. 2:24-CV-007-RWS (N.D. Ga. January 16, 2024)
 - Suit brought by freelance workers wishing to remain independent contractors
 - Alleges Rule violates Administrative Procedure Act and U.S. Constitution



IRS 20-Factor Test

□ 20 Factors:

- Does worker have to comply with specific instructions about the time, place, and manner of work?
- Does the company provide training or apprenticeship?
- Does the service fit into overall business operation?
- Must the worker perform the service personally?
- Who hires, supervises, and pays assistants of worker?
- Is there a continuing relationship?



IRS 20-Factor Test (cont'd.)

- Are there set hours of work?
- Does the work require full-time service to the business?
- Does the worker perform work on company premises?
- Is there a sequence of work set by the company?
- Does the company require oral or written reports?
- Does the worker receive regular periodic paychecks based on time spent on work?
- Who pays business and/or travel expenses of worker?



IRS 20-Factor Test (cont'd.)

- Who furnishes tools, machinery, and materials for work?
- Does the worker make significant investment in facilities used to perform services?
- Does the worker provide same services to others?
- Does the worker have an opportunity for profit or loss?
- Does the worker advertise or make services available to the general public?
- Does the company have the right to hire or fire?



IRS 20-Factor Test (cont'd.)

- Does the worker have the ability to terminate the relationship at any time without liability?
- ☐ IRS doesn't even follow test anymore
- □ However, certain states have codified the test for independent contractor purposes (Alabama, Arkansas)



State Common Law "Right to Control" Test

- □ Company has right of control establishing employment relationship based on:
 - Direct evidence demonstrating a right or an exercise of control
 - Method of payment for services
 - Company furnishes equipment for services
 - Whether either party has right to terminate relationship



State Common Law "Economic Realities" Test

- □ Independent contractor relationship determined by:
 - Degree of company's right to control manner in which work is performed
 - Worker's opportunity to earn profit or loss depending upon their own managerial skill
 - Amount of special skill required to render service
 - Degree of permanence of the working relationship
 - The integral nature of the service to the business



State "ABC" Test

- Worker considered an employee and not an independent contractor UNLESS:
 - Worker is free from the control and direction of the hiring entity in connection with the performance of the work, both under contract and in fact;
 - Worker performs services outside the usual course of the hiring entity's business; and
 - Worker is customarily engaged in an independently established trade, occupation, or business of the same nature as the work performed



"ABC" Test

- ☐ Certain states using the "ABC" test only require two of the three elements
 - Colorado, Idaho, Montana, Pennsylvania, Wisconsin, and Wyoming only require first and third elements
 - Oklahoma and Virginia require first and third <u>or</u> first and second elements

